



2023

ASIA PACIFIC CONFERENCE REGISTRATION BROCHURE



MANILA, PHILIPPINES



29 NOV - 1 DEC 2023

REGISTRATION

- The registration fee for a full delegate includes access to conference sessions, daily catering for conference days, welcome dinner function, networking drinks, farewell lunch, and gala dinner function.
- The Accompanying Guest ticket includes an activity, welcome dinner function, networking drinks, farewell lunch and, the gala dinner function.
- The dine arounds are at delegate's own expense and we have secured several local restaurants to choose from.
- The post conference tour is an optional paid activity which includes the tour, transfers and lunch.
- The Tax Seminar is an additional expense and includes access to the tax session and afternoon tea.

REGISTRATION FEES

£550 *Full Delegate*

£265 *Accompanying Guest (Adult)*

£180 *Accompanying Guest (Youth 11 - 16)*

£95 *Accompanying Guest (Child 5-10)*

Free *Accompanying Guest (Infant 0 - 4)*

£60 *Tax Seminar*

£85 *Post conference Manila City & Intramuros Tour inclusive of Lunch*

BOOK NOW

GUEST SPEAKERS



BERNICE LEE

Brain-Based Coach

Guiding entrepreneurs and managers to become the poised, confident leaders they're destined to be.

Bernice Lee is an award-winning coach and trainer who enables business professionals to achieve inspiring business and life goals, including increasing revenues and having better work-life balance. She has had the privilege of teaching over 3,000 business professionals from 23 countries to improve their personal and professional lives.

Despite having a chronic illness that has no cure, Bernice doesn't let it stop her from pursuing her mission to help others. That's why she's so passionate about teaching people how to be resilient in the face of adversity -- and live with purpose and positivity.

Bernice holds degrees from Yale and Cornell, and previously had a 10-year corporate career in human resources management and marketing in the United States and Asia. She is a Certified Coach with the NeuroLeadership Institute, a Certified Coach with Harrison Assessments International, a Certified Practitioner of emotional intelligence with Genos International, and a certified etiquette instructor.



ANTHONY PANGILINAN

Chairman and Chief Disturber, BusinessWorks Inc.

- Chairman and Chief Disturber of BusinessWorks Inc. and the Anthony Pangilinan Group
- Trainer and Trainer of Trainers with 25 years of experience
- Program Designer and Master Trainer Purpose Driven Life for Professionals
- President of Called to Rescue Philippines
- Executive MBA from INSEAD Business School France and Tsinghua University Beijing
- Executive Master in Change from INSEAD Business School Singapore
- Host of Change Makers and At Your Home on Signal TV's ONE PH
- Completer of the 6-world Marathon Majors - Tokyo, Boston, London, Berlin, Chicago, and New York City

PROGRAM OUTLINE

DAY 1

WEDNESDAY, 29 NOVEMBER

9.00am - 12.30pm

Asia Pacific Executive Meeting

12.30pm - 1.30pm

Asia Pacific Executive & Executive Board Lunch

1.30pm - 5.00pm

Executive Board Meeting

1.00pm - 5.00pm

Tax Forum

6.45pm - 9.45pm

*Welcome Dinner - Shangri-La Hotel
Sponsored By*



Cimplico

Making the complicated simple.



TAX FORUM PROGRAM OUTLINE

WEDNESDAY, 29 NOVEMBER

1.00pm - 1.05pm

Welcome and Introductions

Dario Gamba, DFK Nugents

1.05pm - 1.30pm

Philippines

Jill Santos, Jill Santos & Co

1.30pm - 1.50pm

Singapore

Phillip Teo, NLA DFK

1.50pm - 2.20pm

USA, Part 1

Ryan Dudley, Marcum & James Parks, Bennett Thrasher

2.20pm - 2.40pm

BREAK

2.40pm - 3.10pm

USA, Part 2

Ryan Dudley, Marcum & James Parks, Bennett Thrasher

3.10pm - 3.35pm

China

Dorothy Wong and Kelvin Or, JCK & Associates/JCK
CPA

3.35pm - 3.55pm

Australia

Tim Kelleher, DFK Benjamin King Money

3.55pm - 4.15pm

New Zealand

Mike McNab, DFK Oswin Griffiths Carlton

4.15pm - 4.35pm

India

Ragu Kannan, K Vijayaraghavan & Associates

4.35pm - 4.45pm

Thailand

Benoit Meneau, Plizz

4.45pm - 4.52pm

Vietnam

Dario Gamba on behalf of DFK Vietnam

4.52pm - 4.59pm

Australia

Dario Gamba, DFK Nugents

4.59pm - 5.05pm

Wrap up & Close

Dario Gamba, DFK Nugents

PROGRAM OUTLINE

DAY 2

THURSDAY, 30 NOVEMBER

8.30am - 8.40am

Welcome Address

*Cheree Woollock, DFK Asia Pacific
Vice President*

8.40am - 8.50am

Cimplico

Daniel Richardson

8.50am - 9.50am

Rebound with Resilience

Bernice Lee, Brain-Based Coach

9.50am - 10.00am

Welcome by Host Firm

Jill Santos, CEO Jill Santos & Co

10.00am - 10.20am

Leaders of Tomorrow

Panel

10.20am - 10.35am

Tools to build a great business (and how BGL can help)

Ron Lesh, Managing Director, BGL Corp

10.35am - 11.00am

MORNING TEA

11.00am - 11.15am

Doing Business in China

Panel

11.15am - 11.30am

Outsourcing Presentation

Nick Sinclair, TOA Global

11.30am - 12.00pm

Outsourcing Panel

12.00pm - 12.15pm

Women in Leadership Update

12.15pm - 12.45pm

International Update

Bill Wright, Executive Director

12.45pm - 2.00pm

LUNCH

PROGRAM OUTLINE

DAY 2 (CONT.)

THURSDAY, 30 NOVEMBER

2.00pm - 4.45pm

2.00pm - 3.15pm

SESSION DETAILS

FACILITATOR

3.15pm - 3.45pm

3.45pm - 4.45pm

4.45pm

6.30pm - 7.00pm

7.00pm - 10.00pm

BREAKOUT SESSIONS

BREAKOUT A

Leaders of Tomorrow
Introduction to
Emotional Intelligence
in the Workplace
Bernice Lee

BREAKOUT B

**New Business
Development**
tales from the
trenches
Bill Wright

BREAKOUT C

Managing Partners
Open Forum
Radlee Moller

AFTERNOON TEA

BREAKOUT SESSIONS CONTINUE

DAY 1 CONCLUDES

**Pre-Dine Around Networking Session with
Accompanying Guests**
Shangri-La Hotel

Dine Arounds
Various restaurants

PROGRAM OUTLINE

DAY 3

FRIDAY, 1 DECEMBER

8.45am - 9.00am

Welcome

Cheree Woolcock, DFK Asia Pacific
Vice President

9.00am - 10.00am

I.M.P.A.C.T

Anthony Pangilinan, Chairman and Chief Disturber
of BusinessWorks Inc

10.00am - 10.20am

The Greater Bay Area, China

Dorothy Wong and Kelvin Or, JCK & Associates/JCK CPA

10.20am - 10.40am

When is a US Listing the Right Choice for Asian Issuers?

Drew Bernstein, Co-Chairman, Marcum Asia

10.40am - 11.00am

MORNING TEA

11.00am - 12.00pm

BREAKOUT SESSIONS

BREAKOUT AUDIT

FACILITATOR
Faizal Ajmat

BREAKOUT ESG

Ragu Kannan

BREAKOUT ACCOUNTING SERVICES

Cheree Woolcock

12.00am - 12.20pm

National Groups

Stephen Bushell, DFK International President

12.20pm - 1.20pm

Around the World in 60 Minutes

Meet the Member Firms

1.20pm - 1.30pm

Wrap up thanks, acknowledgements and close

Cheree Woolcock, DFK Asia Pacific Vice President

PROGRAM OUTLINE

DAY 3 (CONT.)

FRIDAY, 1 DECEMBER

1.30pm - 3.00pm

Farewell Lunch with Accompanying Guests

3.00pm - 5.00pm

Site Visit

3.00pm - 7.00pm

FREE TIME

7.00PM - 11.00PM

*Gala Dinner
Shangri-La Hotel
Dressed to Impress
Sponsored By*

TOA
GLOBAL

DAY 4

SATURDAY, 2 DECEMBER

9.00am - 4.00pm

*Post Conference Tour
Optional/Extra*



BOOK NOW

DFK
ASIA-PACIFIC

OUR SPONSORS



PLATINUM SPONSOR

Choosing TOA Global means choosing a global talent solutions provider, 100% dedicated to the accounting industry.

We enable accounting firms like yours to increase capacity and deliver great service to your clients by connecting you with highly skilled accountants and bookkeepers. As your practice grows, you'll need the support, stability, and security that a global team can provide, so you'll have the time and energy to make the most out of opportunities when these emerge.



GOLD SPONSOR

Based in Brisbane, Australia, Cimplico (pronounced simply-co) is a multi-product software company providing technology solutions to accounting firms globally. We believe the future of accounting is in utilising the best of technology to free-up resources, allowing accountants to focus on delivering exceptional value to their clients.

Our mission is simple - make software that is powerful and intelligent to unburden accountants from the complicated and mundane.

Seeing the frustration expressed by accountants worldwide, we created Cimplico Workpapers, a cloud-based solution leveraging modern technology to simplify the preparation, review, and approval of accounting workpapers while providing greater control & governance, efficiency, and visibility.



SILVER SPONSOR

BGL Corporate Solutions (BGL) delivers innovative, multi-award winning company compliance management, self-managed superannuation fund (SMSF) and investment portfolio solutions to over 9,500 businesses in Australia, Hong Kong, New Zealand, Singapore, the United Kingdom and 15 other countries around the world.

With superior automation and sophisticated artificial intelligence-powered technologies, the BGL Suite includes 3 integrated, cloud-based solutions: CAS 360 (innovative company compliance, trust and AML management software), Simple Fund 360 (AI-powered SMSF administration software) and Simple Invest 360 (end-to-end investment portfolio management software).

SESSION OVERVIEW

Invited Speakers & Keynote Presentations

Rebound with Resilience Bernice Lee, Brain-Based Coach

Bernice takes you on a journey to explore how to recover from setbacks, failures, and challenging times. Audiences are introduced to the science of resilience, a different way of thinking about how to work, and practical ways to accomplish your goals without sacrificing your health, happiness, and relationships. The keynote's signature feature is inspiring change. Bernice shares how she went from living a normal life as a corporate employee and then a solopreneur to being housebound with a chronic illness with no cure. Her journey to overcome adversity is a reminder that the most challenging times in our lives can be opportunities to change and transform for the better.

I.M.P.A.C.T - Doing Business with Impact, Anthony Pangilinan

Intend to make an impact.

Mission before Vision, first Who then What.

Pursue "buy in" above, across and below.

Accept the Brutal - and ok, the Beautiful - Facts.

Change systematically for breakthrough productivity.

Think community and legacy while acting with a sense of urgency.

The Greater Bay Area, China Dorothy Wong and Kelvin Or, JCK & Associations / JCK CPA

The Greater Bay Area (GBA) in China is an economic development plan aimed to develop a world-class cluster of 11 cities in the Pearl River Delta boasting a GDP of almost US\$ 2,000 billion (11% of China national GDP), 86 million people and a size of 56,000 sq km. In the presentation, Dorothy and Kelvin will introduce the key aspects that make the GBA an attractive destination for businesses ranging from small startups to established MNCs who are looking to expand their operations or tap into new markets.

When is a US Listing the Right Choice for Asian Issuers? Drew Bernstein, Co-Chairman, Marcum Asia

For the right company, an IPO on the US stock markets may provide a superior valuation and greater liquidity than listing on the local exchange. But that potential needs to be balanced against the greater legal and accounting complexity of a US listing, as well as the demands on senior management to cultivate shareholders on the other side of the world.

Drew Bernstein, whose firm is a leader in audits for Asian issuers listing in the US, will provide a detailed view of current trends in the US markets and the most important factors for companies and their advisors to consider in choosing the right listing venue. This can be combined with current events nearer to the conference.

SESSION OVERVIEW

Panels and Breakout Sessions

Leaders of Tomorrow Panel

We will have a representative panel discussion of these up and coming future leaders to share their professional journey experiences and their visions for DFK Asia Pacific and the accounting profession

Doing Business in China

As one of the world's largest economies and a global trade hub, China presents both immense opportunities and unique challenges for businesses aiming to establish a presence or expand operations within its borders. The "Doing Business in China" panel brings together a DFK Member Firms to share their insights, experiences, and best practices for navigating the complexities of the Chinese market.

Around the World in 60 minutes Panel

Consisting of two panels this 60-minute session will introduce delegates to 6 member firms from around the region. Each panellist will introduce themselves and their firms before they delve into deep discussions. This is an excellent opportunity to get to know your DFK Member Firms to assist with referrals and other business development opportunities.

Audit Breakout

This session is facilitated by Faizal Ajmat, the DFK Australia New Zealand Audit Chair and member of DFK International Assurance Committee. In this facilitated discussion, delegates will explore and address unique considerations, methodologies and best practices required to conduct audits in a global business landscape. The session brings together auditors to share current issues, insights, experience and strategies for navigating the complexities of audit in a global context.

Outsourcing Panel

This session is designed to shed light on the strategic advantages, best practices, and considerations surrounding accounting outsourcing. The session will delve into how organisations can harness outsourcing and integrate outsourcing into their business model.

ESG Breakout

This session facilitated by Ragu Kannan aims to delve into the critical concepts and practices of Environmental, Social and Governance (ESG) criteria. This session will provide attendees with a comprehensive understanding of ESG's significance in business operations and tips to build business around it.

SESSION OVERVIEW

Panels and Breakout Sessions

Leaders of Tomorrow Breakout - Introduction to Emotional Intelligence in the Workplace

This session will be hosted by Bernice Lee, Brain-Based Coach. In this two part workshop attendees will,

Part 1: Introduction to Emotional Intelligence (EI)

- Participants go through “The EI Experience”, which illustrates the powerful impact that emotions have on performance
- Learn the basics of “Demonstrated Emotional Intelligence”, a scientific, research-backed model of EI
- Create an action plan to develop your EI

Part 2: SCARF - a brain-based model for understanding conflict

- Learn the basics of the SCARF Model
- Be more influential by addressing people’s natural “threat-reward” responses
- Create an action plan to develop your EI

New Business Development – tales from the trenches

DFK International Executive Director Bill Wright will host a panel with DFK Board President Stephen Bushell and others to discuss how to win new client business in our competitive SME accounting industry. What works best in an environment where all of your potential good clients are already being served by one of your competitors?

In his prior DFK years, Bill was a business development executive at a former DFK International Firm of the Year. Bill and the panel will enlighten attendees with Tales from the Trenches.

This session is suitable for anyone who wants to fine-tune their own BD skills.

Managing Partners Open Forum

The Managing Partners Open forum is a facilitated open discussion on the issues and challenges many managing partners face on a day-to-day basis. The session aims to not only bring to light the challenges but also offer solutions in a collaborative, open and confidential forum. This is strictly only for managing partners and is an opportunity to discuss matters that you cannot discuss openly with your business partners. Feedback and support is provided from other delegates at your level. Come prepared with challenges to share!