



# ARI GALPER

Global Leader In Trust-Based Selling | International Speaker | Award Winning Author & Entrepreneur | Creator of the "Selling With Trust" App | Never Chase A Sale Ever Again!



Transforming selling as we know it, flipping it upside down – shifting to a trust-based, problem-focused contrarian approach that creates instant trust upfront – collapsing sales cycles into a single meeting and boosting sales conversions.

**Ari is a sought after international speaker and a sales growth advisor to business leaders, entrepreneurs and sales teams worldwide.**

His life changing moment happened after accidentally listening into a conversation from a potentially large client, who blatantly lied to him, in an attempt to lead him on.

That moment shifted his mindset away from focusing on the sale, to prioritizing deep trust, which is the foundation of his unique approach.

Ari's philosophy is simple yet transformative: If you're stuck in the "follow-up game", with long sales cycles, giving away free advice, and chasing leads who say "I'll think about it," you're caught in the Trust Recession - a term he coined describing the growing scarcity of trust in today's economy.

His unique trust-based approach, tested and refined over two decades, collapses sales cycles rapidly, through his signature "One Call Sale" framework.

## SELLING WITH TRUST

[www.AriGalper.com](http://www.AriGalper.com)



### Ari's books include:

- **Trust In A Split Second!**
- **Unlock The Sales Game**
- **Are You Chasing Ghosts?**
- **How To Become A Trusted Authority**
- **The Trusted Authority Mindset**
- **The Rise of AI, The Decline of Trust**
- **Lessons From Toby** (*inspired by his son Toby, who has Down Syndrome and is an inspiration to everyone*)

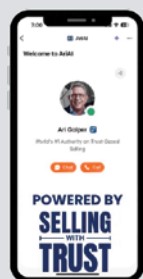
He is also the creator of the "Selling With Trust" app - the only trust-based selling learning hub and community bringing together business owners, entrepreneurs and CEOs who believe trust is the core driver for future growth.

It contains access to Ari's trust-based sales videos, courses, cheat sheets, live recordings & the best-selling "Mastering The Mindset" course for free.

It also contains AriAI, Ari's digital mind, 25 years of trust-based insights, all in his real voice - in a proprietary, closed system, not available in the public domain.

Ari hosts a monthly live streaming show called "Stump The Guru", in front of a live audience, challenging him with their toughest sales challenges, available through YouTube, Spotify and other podcast channels.

He was also a finalist in the "Most Innovative Company" category for the CUB National Business Awards.



## Ari AI

The World's Only Trust-Based Proprietary AI Sales Growth Advisor



### CONNECT WITH ARI

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